



Tuesday, February 25, 2020

From Lenoir to the Seventeenth Floor—*Triangle Business Journal* Features Fielding Miller

In “Raleigh Juggernaut Manages \$44B,” *Triangle Business Journal* Senior Staff Writer Lauren Ohnesorge looks at where CAPTRUST Co-Founder and CEO Fielding Miller has been and where he is going—including family holidays back in his hometown of Lenoir, North Carolina, of course.

With notable stops along memory lane, this cover story takes a look at what it was like to launch CAPTRUST in 1997 with a new kind of business model using a flat fee instead of charging commissions for each trade.

But while Miller admits the financial advisory business is not for everyone, he does not expect to buy firms that don’t share his aggressive commitment. In fact, when CAPTRUST does acquire a firm, half of the transaction proceeds are stock “so they become an owner in CAPTRUST,” says Miller.

He does tell Ohnesorge during the interview that a succession plan hasn’t been outlined for CAPTRUST. “In about five years, we’ll need to identify a successor,” he says. “I’ve got my mind on it.”

To read the article in its entirety, click [here](#).

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